

Venue:



Haus des Handels
Am Weidendamm 1A • D-10117 Berlin-Mitte
Telephone +49 30 / 590 099 50 • Fax 590 099 519
Mail info@bga.de • Web www.bga.de

Hotel:



Maritim proArte Hotel Berlin
Friedrichstraße 151 • D-10117 Berlin-Mitte
Telephone +49 30 / 203 35 • Fax 203 342 09
Mail info.bpa@maritim.de • Web www.maritim.de

Participation fee (per person):

Conference: 130,00 EUR (included lunch and coffee break)
Convivial evening: 70,00 EUR (included sightseeing and dinner)

**Simultaneous interpreting for French and Italian participants
will be organized in case of adequate response.**



2nd Congress

EFIDA European Federation
of Industrial Distributors Associations

**22 - 23 March 2007
in Berlin (Germany)**



Haus des Handels
Am Weidendamm 1A, D-10117 Berlin

Thursday, 22nd March 2007 [CONVIVIAL EVENING]

17:00 – 19:00 **Sightseeing**
19:00 – 23:00 **Dinner**

Friday, 23rd March 2007 [CONFERENCE]

09:00 – 09:15 **Welcome, Registration**

09:15 – 09:30 **President's Opening Speech**
Hubert Reiff, President of EFIDA

09:30 – 10:30 **Challenge of industrialisation
in eastern Europe: risks and opportunities**
Andrej Maric, DRICON
Harald Stix, Haberkorn Ulmer

10:30 – 11:00 **Coffee Break**

11:00 – 12:30 **Web portals assist Industrial Distribution**
N.N., Endorsia International
Winfried Siener, Seagull Software (DIA)
N.N., GIFEC (IDE@)
Bartholomew Ziurys, BARNES Group

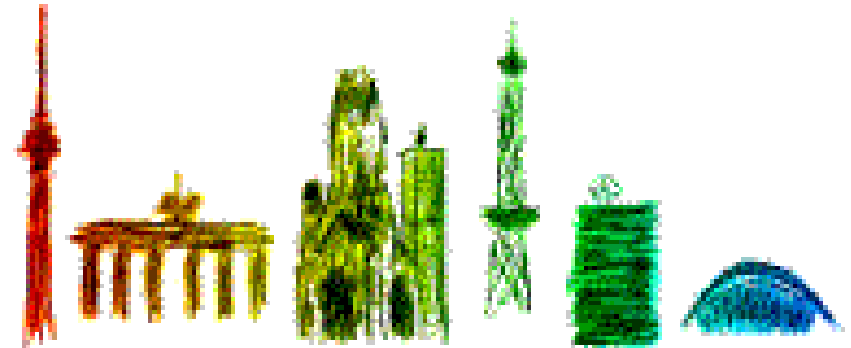
12:30 – 14:00 **Standing Lunch**

14:00 – 15:30 **Imports from Far East: Are they really
successful? What about plagiarism?**
N.N., INA Schaeffler
Bert Drost, ERIKS Group
Dr. Jens Reppenhagen, RS Seliger
Michelangelo Guglielmetti, FAIL

15:30 – 15:45 **President's closing words**
Hubert Reiff, President of EFIDA

- subject to modifications -

Welcome to Berlin!



EFIDA European Federation
of Industrial Distributors Associations
c/o VTH Verband Technischer Handel e.V.
Prinz-Georg-Straße 106 • D-40479 Düsseldorf
Telephone +49 211 / 44 53 22 • Fax 46 09 19
Mail info@efida.org • Web www.efida.org

Application deadline: 2nd of February 2007
Please use the prepared registration form!